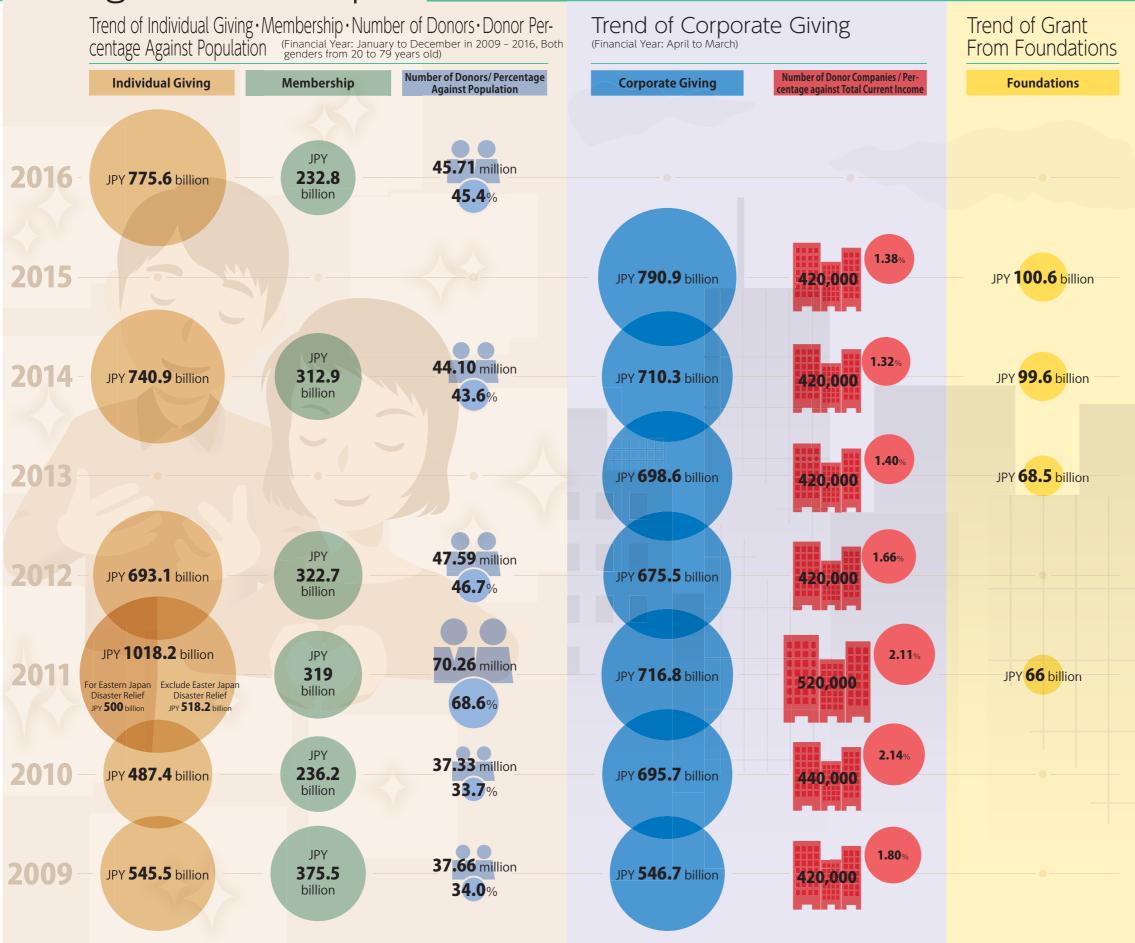
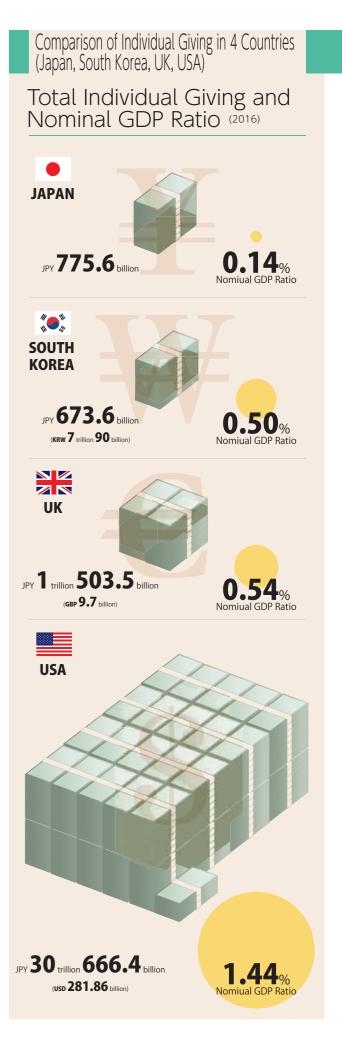
Giving Trend in Japan





Various Donor Personality Types



For the Better World!

Motivation

for Giving

1 Pioneers of the Future

Donors believing "I can change the Society by giving donations!" Many of them are business owners and Category 1 Donors.

2 Petit Social Type

Give rather small donations to NPOs or NGOs at their own individual pace with free will.

3 The Little Heroes Type

Donors who rise to help and give at the time of disasters and emergencies. A large amount of donations was given by people in Kyushu area after the earthquake in Kumamoto in 2016.

④ Trend Savvy Type

Donors of this type are sensitive to information and trend. They quickly detect where needs are and use SNS to promote fundraising. Many are the younger generations.

For the Society!

5 Charity Santa Type

Donors who genuinely wish to give a hand to help people in needs. Many are elderly.

*Above "Donor Personality Types" were identified and defined based on the data obtained from national survey in donation. We thank Shusaku Sasaki (Keio University), Jun Sumida (Japan Fundraising Association) and Yuichiro Naganawa (Japan Fundraising Association) for their pro bono work on the project.

OMUTUAL Supporter Type

This group of donors make **Category 2** Type donations from the traditional customs of mutual support at the time of difficulty. Encompasses broad age range.

To Help Neighbors!

6 Community Mothers and Fathers

Parents give to the Community to improve the Society not only for their own children but for all the future generations. Donations normally go to both NPOs in Education and community associations including children's circles and residents' associations.





Category 1 Local Improvement/Revitalization, Emer-

gency Assistance for Disaster Relief, International Cooperation, Arts, Culture and Sports, Education and Research, Employment Promotion and Support, Health, Medicine and Welfare, Youth Development, Conservation of Natural Environment, Human Rights Protection, Intermediary Support for Social Contribution Activities, Others







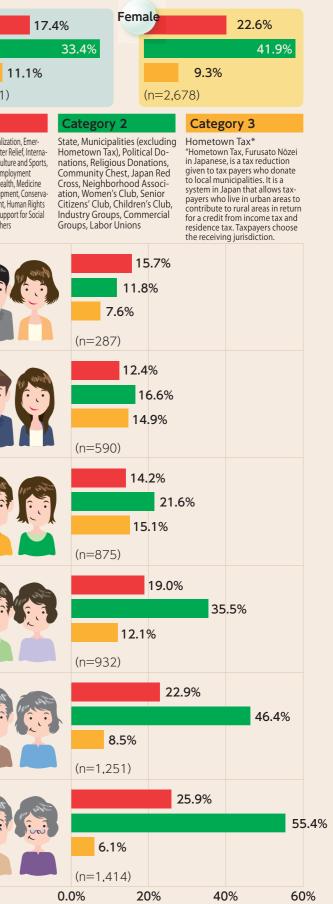






Sex•Age•Donor

(By Category, Multiple Answers Allowed) *Please refer to P.20 to 23 of "Giving Japan 2017"

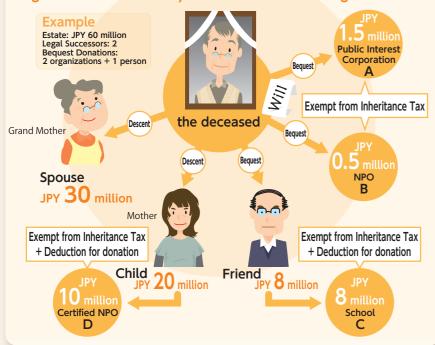


Policies and Systems

Bequest Donations

There are 3 types of Bequest Donations; donation made by the deceased's will, donations made from inherited estates and donations made by setting up a trust. The first type of Bequest Donations by Will is a realization of the deceased's will where a transfer of all or a part of estates owned by the deceased is made to private non-profit institutions such as NPOs, Public Interest Corporations, Education Institutions and the Government and local municipalities. Donation of all or a part of inherited assets by successors is also treated as Bequest Donation while you can choose to set up a trust so that Bequest donations are given to selected non-profit organizations.

Maybe it's time to prepare a will... It may be a good idea to give some amount to my own town as a token of gratitude.



* Information obtained from Specified Coalition for Legislation to Support Citizen's Organizations (C's) and Japan Legacy Gift Association (https://izoukifu.jp/)

Tax system for Donations

tax deductions if given to Specified Nonprofit ration (Public Interest Incorporated Foundation and Public Interest Incorporated Association, Social Welfare Corporation, Incorporated Educational Institution, Offenders Rehabilitation Act Corporation etc.) Donors benefit from the tax deduction if they file tax returns for income tax and residence tax at the end of the fiscal year. The deduction only applies to tax payers who earn income and it may not be applicable to pensioners, full-time house makers and students who do not pay income tax nor residence tax.



* Information obtained from Specified Coalition for Legislation to Support Citizen's Organizations (C's)

Donation of Real Estate

Grand Father 70s

Grand Mother 70s

Real Estate owned by individuals in Japan is valued approximately JPY 1 trillion. However, there are some complication in giving real estate especially in terms of taxation. The current taxation system deems Bequest Donations as transfer of real estate at the current prices and impose a large amount of income tax on donors for the increases in value.

We inherited our father's parents' house and land but with distance and inconvenience, we left them as they were for a long time. We then investigated options to donate them to a good cause and find out..

Me (Student)

teen

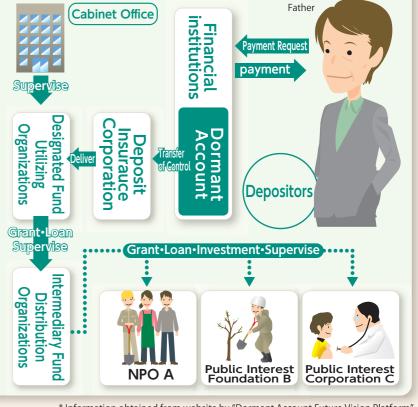
Donor **ŃPO** Income Tax on Deemed Transfer of Real Estate Approximately JPY 6 million

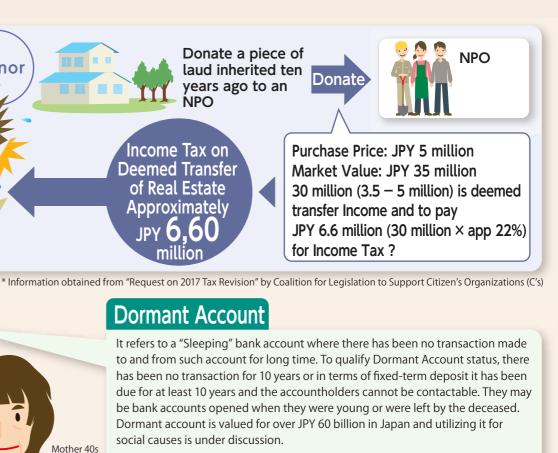
Father 40s

Dormant Account

social causes is under discussion. Mother 40s







What is "Dormant Account"? What did I do with the bank accounts I opened when I was young?

* Information obtained from website by "Dormant Account Future Vision Platform" (http://kvumin.ip/)